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# PEONY ARISTOCRATS

Only the BEST  
of the Old and  
the New offer-  
ed you at At-  
tractive Prices.

Our 28th  
Annual Catalog  
Fall 1939

Growers of  
Fine Peonies  
Since 1911

USE  
"Harmel" Peonies  
FOR

FILLING ORDERS  
LINING-OUT  
SHOW GARDENS  
GROWING CUT-FLOWERS

HARMEL PEONY CO.  
BERLIN, MARYLAND

# Please Read Before Ordering

**SMALL ORDERS:** Because of the low prices quoted in this catalog, and the high cost of filling small orders, we must request that orders sent to us be for an amount not less than \$3.00.

**PARCEL POST CHARGES:** Orders from one to ten roots, can generally be shipped cheaper by parcel post. Larger orders should go by express or freight. Owing to the multiplicity of Parcel Post rates to the various Parcel Post zones, we request all "cash-in-advance" customers who desire shipments to be made by Parcel Post, to remit fifteen cents extra for the first-root and five cents extra for each additional root. With this arrangement, we anticipate that our losses and gains on postage will be about equal. We reserve the privilege of charging postage at actual cost on shipments going to the far western states.

**GIVE US SHIPPING INSTRUCTIONS:** When ordering please give full shipping address when different from postoffice, and state whether you desire shipment via express or freight.

**SIZE OF ROOTS:** Our prices are based on liberal, well balanced three to five eye divisions, cut from young, thrifty plants and which should not be confused with divisions cut from old commercial cut-flower clumps that may have lost much of their vitality. The three to five eye divisions, through years of thorough testing, have proven to be the most satisfactory and economical size to buy and we recommend them to our customers.

**WHEN WE SHIP:** We begin shipping as soon after September first as conditions will permit, and we continue shipping throughout the months of September, October and November, all of which months are equally suitable for successful planting of Peonies. (Fall is the natural season for planting Peonies, and they do not give best results when planted in the spring).

**TERMS:** Remittance in full with order, less five per cent, from individuals or companies not satisfactorily rated. Others, five per cent for remittance with order or before date of shipment; two per cent ten days; net thirty days. Special terms by agreement. All quotations f. o. b. Berlin, Maryland, subject to stock being unsold upon receipt of order. All contracts and agreements are made subject to flood, drouth, fire, frost, crop failure or other causes beyond our control.

## 10% Discount on Early Orders for Fall Shipment

Early orders are a benefit to both buyer and seller, so as a special inducement, we are offering to our customers A Discount of Ten Per Cent from catalog prices, on all orders accompanied by remittance in full, which reach us on or before August fifteenth. This is a special discount and is not in addition to the regular discounts named under "terms."

**PRICES ARE F. O. B. BERLIN, MARYLAND.** No extra charge will be made for packing or package on orders sold at prices quoted in this catalog. We reserve the privilege to make extra charge for packages on any orders sold at lower than Catalog prices.

**NON-WARRANTY:** We give no warranty expressed or implied after plants have passed beyond our control, the purchaser assuming all risk and responsibility of planting, growth and life of stock. We exercise the greatest care to keep our plants true to name and are willing at any time to replace from our own stock, on proper proof, all stock that may prove otherwise, or refund the amount paid, but it is mutually agreed that we shall not at any time be liable for a greater amount than the original cost.

**COMPLAINTS:** Complaints covering packing, quality or count must be made to us within five days after receipt of stock.

**HARMEL PEONY COMPANY.**



## Breaking Records

We are both pleased and proud that our sales for the year of 1938 broke our "all time record" for quantity.

As usual, most of our orders came from customers who had previously purchased from us, and we feel that this is as it should be.

So long as we can retain our old customers, and add new ones each year, the continued success of our business is assured.

It is our sincere desire and purpose to please each customer by filling orders with best quality, true-to-name, liberally graded roots, cut from thrifty young plants—just such roots as we, ourselves, would be proud to receive and plant.

May we suggest that you add to your planting at least a few of the newer varieties, only the best of which will be offered in our Catalog from year to year as stocks become available at reasonable prices.

Very sincerely,

HARMEL PEONY COMPANY

"WE SELL LARGE ORDERS EACH YEAR TO MANY OF THE HEAVIEST BUYERS OF PEONIES AND WE FEEL THAT OUR PEONIES WILL ALSO PLEASE YOU."



# Best Varieties For Commercial Cut-Flowers

Many varieties of Peonies, even including some of those carrying the highest ratings, because of certain peculiarities of growth or flower, are entirely unsuitable for commercial cut-flowers, and would prove to be unsatisfactory and unprofitable if planted for that purpose.

The varieties which we name below have withstood the acid test of commercial growing, where none but the most reliable and prolific bloomers are tolerated, and we can unhesitatingly recommend them for producing profitable crops of commercial cut-flowers.

Most of these varieties we can furnish in quantities of 1,000, 5,000, 10,000 or more.

(See General List for descriptions and prices.)

Adolphe Rousseau	La Perle
Alexandre Dumas	Livingstone
Armandine Mechin	Madame Calot
Avalanche	Madame de Verneville
Baroness Schroeder	Madame Emile Galle
Claire Dubois	Madame Jules Dessert
David Harum	Martha Bulloch
Duchesse de Nemours	Mary Brand
Early June	Mons. Dupont
Edulis Superba	Mons. Jules Elie
Felix Crousse	Octavie Demay
Festiva Maxima	President Taft
Fontenelle	Primevere
Inspecteur Lavergne	Richard Carvel
James Kelway	Sarah Bernhardt
Karl Rosenfield	Umbellata Rosea
King of England (Jap.)	Venus
La Lorraine	

## A BARGAIN

(Sold only in lots of 100 or more—our selection of varieties).

For those who wish to invest only a limited amount of money in Peonies, we will select twenty-five each of four good cut-flower varieties, all named and properly marked, and including colors pink, red and white- and our special price is:

\$8.00 per 100

for strong three to five eye divisions

**Please Note:** This price is net—no discount for cash, quantity or early order will be allowed on this “Bargain” offer.

You will be pleased with our selection of varieties, and size of roots.

## Peonies To Color

(Red sold only with equal number each of pink and white).

		Price each in quantities of		
Strong 3 to 5 eye divisions		Less	25	
		than	to	
		10	10	100
PINK (Unnamed)	.....	\$0.25	\$0.10	\$0.08
RED (Unnamed)	.....	.25	.10	.08
WHITE AND FLESH SHADES (Unnamed)	.....	.25	.10	.08
YELLOW (Unnamed)	.....	.25	.10	.08

**Please Note:** Prices on “Peonies to Color” are net-no discount for cash, quantity or early order will be allowed.



# Our 28th Annual Offering

## Peony

## Aristocrats

We are most fortunate that we can offer, during this our 28th year in business, what we confidently believe to be a most attractive list of well grown, selected varieties of Fine Peonies—all grown under our personal supervision, on our own eighty acre farm, maintained solely for the production of fine Peonies on a large scale.

There is a tremendous interest in Peonies throughout the country. Whether you use Peonies for your own planting or for resale, we assure you that any order placed with us will be filled with stock that will be satisfactory to you or to your customer.

### New Varieties

Let us urge you to include in your order some of the newer varieties. Each new variety offered in this catalog was selected because of real distinction and outstanding merit. (Show room ratings are not a sure test of the worth of any outdoor flower.)

We have every confidence that these newer varieties will live up to your highest expectations of them.

### DISCOUNTS ON LARGE ORDERS

300 to 499 divisions	10%
500 to 999           "	15%
1,000 or more       "	20%

PLEASE NOTE: These discounts do not apply on any variety quoted in this Catalog at more than twenty cents each in lots of 25 to 100.

IMPORTANT: Discount for "cash" or "early order" do not apply when any of the above discounts are taken.

### General List

\* EARLY: Usually in bloom in time for Decoration Day.

Please note: Prices and quantities refer to each variety, and not to a combination of several varieties.

	Price each in quantities of			
	1	3	25	
Strong 3 to 5 eye divisions	or	to	to	
	2	10	100	
*Adolphe Rousseau (Des. Mech. 1890)	8.5	\$0.35	\$0.25	\$0.25
Early Midseason		Double Type		Dark Red
Dark, lustrous red, shaded maroon. Very large.				
Tall; floriferous. A handsome imposing flower, with extra long stem. Sells at fancy prices as a cut-flower.				

*Alexandre Dumas (Guerin 1862)	7.1	.25	.15	.12
Early		Double Type		Pink
Brilliant rose-pink and salmon. Medium size.				
Medium height; very prolific bloomer. Largely planted for commercial cut-flowers because of its early and profuse blooming habits.				

Strong 3 to 5 eye divisions	Price each in quantities of		
	1	3	25
	or 2	to 10	to 100
Alice Harding (Lemoine 1922) 9.39	2.50		
Midseason Double Type Delicate Flesh-Pink			
Guard petals flushed darker on reverse. Cupped center of long, irregular petals of creamy white. Large. Medium height; fairly floriferous. A refined and beautiful Peony, and considered by Lemoine to be his best introduction.			
Alsace-Lorraine (Lemoine 1906) 8.8	.35	.25	.20
Late Midseason Double Type Pure White			
Center tinted cream and buff. Large. Medium height; floriferous. A Peony of fine form and unusual color. Popular. A flower that appeals to the ladies.			
*Armandine Mechin (Mecin 1880) 7.2	.25	.15	.12
Early Midseason Double Type Red			
Very rich red. Medium size. Medium height; very profuse bloomer. This variety flowers earlier than Felix Crousse and is excellent for commercial cut-flowers. A fine flower and deserves a much higher rating.			
Auguste Dessert (Des. 1920) 8.7	.50	.40	
Midseason Double Type Intensely Pink			
Each petal edged with a narrow silvery border. Large. Medium height; fairly prolific bloomer. A striking new sort of unusually vivid color and wheel-like form.			
Augustin d'Hour (Calot 1867) 7.8	.30	.20	.15
Late Midseason Double Type Solferino-Red			
Dark but brilliant, with silvery reflex. Very large. Tall; free bloomer. One of the really good—and reliable reds which deserves to be rated higher. Very popular.			
Avalanche (Crousse 1886) 8.7	.25	.15	.12
Late Midseason Double Type Blush-White			
Very narrow crimson edges to a few petals. Large. Medium height; good bloomer. A very popular white variety suitable for commercial cut-flowers and general planting. Extra strong grower.			
Baroness Schroeder (Kelway 1889) 9.0	.30	.20	.15
Late Midseason Double Type Pale Flesh-White			
Tinted cream, outer petals shaded faint pink. Very large. Tall; floriferous. One of the finest and most reliable Peonies in existence and since the price has become low, it is being largely planted for commercial cut-flowers. Extra keeper in storage.			
Blanche King (Brand 1922) 8.90	3.00		
Late Double Type Deep Pink			
Glowing deep pink that holds its color. A very scarce and desirable shade. Large size. A valuable addition to the limited list of good deep pinks.			
*Candidissima (Calot 1856)	.25	.15	.10
Early Double Type Yellow			
With creamy white guard petals. True honey fragrance. Medium tall, strong grower, free bloomer. One of the few early, satisfactory yellows.			



	Price each in quantities of		
	1	3	25
	or	to	to
Strong 3 to 5 eye divisions	2	10	100
<b>*Cherry Hill (ThurLOW 1915) 8.6</b>	.40	.30	
Very Early Double Type Maroon			
With a glistening sheen, brightened by yellow stamens. Medium size. Very tall; floriferous. The outstanding red for landscape.			
<b>Claire Dubois (Crousse 1886) 8.7</b>	.30	.20	.15
Late Double Type Bright Rose-Pink			
Almost mauve-pink. Very large. Moderately tall; fairly floriferous. Very popular and one of the best.			
<b>Cornelia Shaylor (Shaylor 1917) 9.1</b>	1.00	.90	
Late Double Type Pale Rose			
Collar flesh-white, darker in center. Large. Tall; floriferous. An exceedingly impressive flower and one of Shaylor's best.			
<b>Daphne (Earnshaw 1919) 8.88</b>	5.00		
Late Midseason Double Type Pure White			
Strong stems. Large; floriferous. Flowers reach nine inches in diameter. One of the finest new ones.			
<b>Denise (Lemoine 1924) 8.74</b>	2.00		
Double Type Flesh White			
With center flecked crimson. Floriferous. Very fine large flower. Very scarce.			
<b>*Duchesse De Nemours (Calot 1856) 8.1</b>	.25	.15	.12
Early Double Type White			
Center light canary-yellow, which fades white. Large. Medium tall; very floriferous. Very dependable and a good keeper. Many growers of commercial cut-flowers find this to be their most profitable white variety. A never failing, abundant producer of high grade flowers. Should be used liberally in every commercial planting.			
<b>*Early June</b>	.55	.45	.40
Very Early Double Type Rose Pink			
Color very distinct and attractive. Medium size. Tall; very floriferous. This is one of the very earliest Peonies, and being a strong vigorous grower and profuse bloomer, we consider it very valuable as a first-early, rose-pink commercial cut-flower which will bloom in time for Decoration Day. Stems leaved close to ground thereby allowing long stem to be cut.			
<b>*Edulis Superba (Lemon 1824) 7.6</b>	.25	.15	.10
Extra Early Double Type Old-Rose-Pink			
Lighter collar of narrow petals. Medium size. Tall; floriferous. Indispensable as an extra deep pink commercial cut-flower. Should rate higher.			
<b>Edwin C. Shaw (ThurLOW 1919) 9.1</b>	1.00		
Late Midseason Double Type Light Old-Rose			
With flesh-pink tones in center and collar. Very large. Medium height; fairly floriferous. A really fine and very lovely variety.			
<b>E. J. Shaylor (Shaylor 1918) 8.65</b>	.75	.60	
Late Midseason Double Type Dark Rose-Pink			
Petals tipped with lilac. Large. Medium height; moderately floriferous. One of the most distinct Peonies.			

		Price each in quantities of		
		1 or 2	3 to 10	25 to 100
Strong 3 to 5 eye divisions				
Elisa (Dessert-Doriat 1922)	8.58	.50	.40	
Midseason	Semi-Double Type			Flesh-Pink
With salmon shading. Loose built. Medium size. Medium height; profuse bloomer. A fine and attractive new one.				
Ella Christiansen (Brand 1925)	8.84	2.00		
Midseason	Double Type			Flesh Pink
With salmon shading. Petals long, narrow and heavily serrated on the edges. The flower first opens cup-shaped, then flat. Very large. Tall; floriferous. Irresistibly appealing.				
Enchanteresse (Lemoine 1903)	8.9	.35	.25	.20
Very Late	Double Type			White
Lemon tints in collar and crimson wire edges to a few center petals. Very large. Tall; floriferous. Very late and one of the finest whites. Immense crepe-like petals.				
Eugene Bigot (Dessert 1894)	8.3	.25	.25	
Late	Double Type			Crimson
With violet tinge, brightened by slightly silvery tips and numerous yellow stamens. Large. Medium height; floriferous. Generally classed among the good reds.				
*Eugenie Verdier (Calot 1864)	8.6	.30	.20	.15
Early Midseason	Double Type			Rose-Pink
Pale pink at tip of petals; occasionally flecks near center. Very large. Tall; floriferous. One of the showiest and most beautiful of "baby" pinks.				
Felix Crousse (Crousse 1881)	8.4	.30	.20	.15
Midseason	Double Type			Brilliant Crimson
Even tone and silky luster. Large. Medium height; very floriferous. One of the best and most popular and profitable red varieties for commercial cut-flowers. Much better than Karl Rosenfield in the middle and southern states.				
*Festiva Maxima (Mieliez 1851)	9.3	.30	.20	.15
Early	Double Type			White
Prominent crimson flakes on a few central petals. Very large. Tall; floriferous. The best known white and an excellent and strong growing commercial cut-flower variety.				
Florence Macbeth (Sass 1924)	8.99	1.50		
Late Midseason	Double Type			Pale Shell-Pink
Deepening toward center. Broad, flat bloom. Very large. Moderately tall; fairly floriferous. A beautiful flower with shell-like outer petals and center of waxy texture.				
*Flow'ret of Eden (Neeley 1924)	8.55	1.50	1.25	
Early Midseason	Double Type			Light Rose-Pink
Shading to flesh-pink at the center. Large. Medium height; very floriferous. An outstanding new variety beautifully shaded.				

	Price each in quantities of		
	1	3	25
	or	to	to
Strong 3 to 5 eye divisions	2	10	100
*Fontenelle (Rosenfield 1916)	.25	.15	.12
Early Double Type Brilliant Crimson			
Clear bright color. Medium size. Tall; floriferous. It possesses to an extraordinary degree the qualities of a good commercial cut-flower. Extra good keeping qualities and early blooming season, make it an extremely valuable red variety. Brings top price as a cut-flower. Similar to Karl Rosenfield but buds open much better.			
Frances Willard (Brand 1907) 9.1	.35	.25	
Late Midseason Double Type Creamy White			
Opens pale pink, changing to creamy white, with yellow suffusion in collar. Large. Tall; very floriferous. One of the best whites.			
General Gorgas (Van Leeuwen 1924) 8.50	1.00		
Midseason Semi-Double Type White			
Distinctly shaded to rose-pink at the center with stamens intermingled in collar. A very attractive and outstanding variety that is making many friends.			
Georgiana Shaylor (Shaylor 1908) 8.9	.30	.20	.15
Late Midseason Double Type Light Rose-Pink			
Pale pink on back of petals, vivid crimson marks on ring of short petals around center. Very large. Medium height; very floriferous. A wonderful variety and very popular. Generally considered as Mr. Shaylor's masterpiece.			
*Gigantea (Calot 1860) 8.2	.30	.20	
Early Midseason Double Type Clear Rose-Pink			
Fading to light old-rose with silver tipped petals. Very large. Tall, floriferous. Mild pleasing fragrance.			
Grace Ott (Gumm 1923) 8.56	5.00		
Midseason Double Type Brilliant Dark Crimson			
With occasional bright stamens showing. Very large. Tall; free bloomer. Very highly recommended.			
Grandiflora (Richardson 1883) 8.8	.50	.40	
Very Late Double Type Bright Pink			
Shaded old-rose and white. Very large. Tall; floriferous. A very distinct and beautiful flower. Useful for extending the season because it is one of the last varieties to bloom.			
Grover Cleveland (Terry 1904) 8.2	.30	.20	
Late Midseason Double Type Bright Crimson			
Clear color. Large. Medium height; floriferous. This is one of the best reds and rating is entirely too low.			
Henry Avery (Brand 1907) 8.8	.35	.25	
Late Double Type Light Pink			
Collar of short creamy petals tinted yellow at base. Large. Medium height; floriferous. A handsome variety of variable tints.			
Henry Webster (Franklin 1928) 9.13	2.00		
Late Midseason Double Type Red			
A very pleasing shade. Large. Tall; good bloomer. Sweet rose fragrance. A fine new introduction.			



	Price each in quantities of		
	1	3	25
	or 2	to 10	to 100
Strong 3 to 5 eye divisions			
*Inspecteur Lavergne (Doriat 1924) 8.67	.60	.50	.45
Early Double Type Vivid Crimson			
With frilled petals in center. Large. Tall; very floriferous. One of the very best new reds we have seen. Color shows tinge of brown and this shade is something quite new in Peonies.			
*James Kelway (Kelway 1900) 8.7	.35	.25	.20
Early Midseason Double Type Pale Pink			
Displaying a slight yellow tint from intermixed stamens. Very large. Tall; floriferous. A very fine variety for all purposes.			
James R. Mann (Thurlow 1920) 8.7	.40	.30	.25
Midseason Double Type Dark Rose-Pink			
Streaked with crimson in center and outside of guards. Large. Medium height; floriferous. Very attractive, and a color that is scarce in good Peonies.			
Jeannot (Dessert 1918) 9.2	.45	.35	.30
Late Double Type Pale Rose-Pink			
Deepens to old-rose in center, with a distinct overcast of pale violet. Large. Medium height; free flowering. Exquisite and delicate in color. A flower of much distinction and great beauty.			
John M. Good (Welsh 1921) 8.89	1.50		
Late Midseason Double Type Pale Pink			
Shading to ivory-white in the center. Large. Tall; moderately floriferous. Fine and very scarce.			
*Judge Berry (Brand 1907) 8.6	.35	.35	
Early Double Type Light Rose-Pink			
Even, delicate shade, flesh tones in center, the whole brightened by vivid yellow stamens. Very large. Medium height; floriferous. Exquisite, and very early.			
Karl Rosenfield (Rosenfield 1908) 8.8	.30	.20	.15
Midseason Double Type Very Bright Crimson			
Clear color. Large. Tall; free flowering. A fine red for commercial and general planting in the northern states.			
Kelway's Glorious (Kelway 1909) 9.8	1.00		
Midseason Double Type White			
With a creamy suffusion in depths, crimson streaks on outside of guard petals. Very large. Medium height; free flowering. Considered by many to be the best white Peony.			
Kelway's Queen (Kelway 1909) 8.8	1.00	.90	
Late Midseason Double Type Bright Rose-Pink			
With flesh tones in collar and extreme center and a few red flakes. Large. Medium height; fairly floriferous. One of the finest Peonies and true stock is scarce.			
La France (Lemoine 1901) 9.0	.50	.40	
Very Late Double Type Clear Light Pink			
Richer in center and flecked darker toward tips, with crimson splashes on outer petals. Very large. Tall; floriferous. A remarkably handsome flower of distinct crepe-like texture. None better.			

	Price each in quantities of		
	1	3	25
	or	to	to
Strong 3 to 5 eye divisions	2	10	100
La Lorraine (Lemoine 1901) 9.06	.75	.60	
Midseason Double Type Cream-White			
Tinted pink, darkest in center, with yellow glow from a few buried stamens. Large. Tall; free flowering. One of the very finest Peonies in existence. True stock is very scarce. Exceptionally long keeper when cut.			
La Perle (Crousse 1886) 8.5	.30	.20	
Midseason Double Type Light Old-Rose-Pink			
With slightly darker center, prominently flaked with red. Large. Medium height; floriferous. A very lovely color, dainty and exquisite. Should rate higher.			
Lady Alexandra Duff (Kelway 1902) 9.1	.30	.20	.15
Midseason Double Type Pale Blush-Pink			
Decidedly pink some seasons. Yellow stamens mixed with a few irregular petals in center. Large. Medium height; very floriferous. The flowers are charming and informal and the plant is very graceful. One of the most beautiful of all Peonies.			
Lamartine (Lemoine 1908) 8.4	.50	.40	.35
Late Double Type Dark Old-Rose-Pink			
Of distinctly violet shade, each petal bordered with pale grayish white. Large. Medium height; very floriferous. One of the few good dark pinks. Well liked and reliable.			
*Le Cygne (Lemoine 1907) 9.9	1.50		
Early Double Type White			
Tinged ivory, becoming pure white without markings. Very large. Medium height; fairly floriferous. A fine show flower when well grown, but not reliable in many localities.			
Lillian Gumm (Gumm 1921) 8.95	.75		
Late Midseason Double Type Deep Even Rose-Pink			
Outer petals very large and ruffled, center petals arranged in whorls. Very large. Tall; floriferous. One of the very largest Peonies and a beautiful shade of pink.			
Livingstone (Crousse 1879) 8.1	.25	.15	
Late Double Type Old-Rose-Pink			
Old-rose-pink, flaked on a lighter base; a few petals marked with crimson. Large. Medium height; very free flowering. A well tested, reliable variety which is good and very popular.			
Lora Dexheimer (Brand 1913) 8.4	.25	.15	.12
Midseason Double Type Bright Crimson			
Shows light midrib on outer petals. Large. Medium height; floriferous. Unusually good form and one of the best of the bright dark reds. This variety is on its way to wide popularity.			
Loveliness (Hollis 1907) 8.8	.50	.40	
Very Late Double Type Pale Flesh-Pink			
Color darkest about midway to center, which is flesh-white with a few red markings. Large. Medium tall; floriferous. Valued because of its high quality bloom, excellent habit and late blooming season.			



		Price each in quantities of		
		1	3	25
Strong 3 to 5 eye divisions		or	to	to
		2	10	100
*Luetta Pfeiffer (Brand 1916)	8.7	.50	.40	
Early	Double Type			Very Pale Pink
With an occasional crimson fleck on center petals, and numerous golden yellow stamens. Very large. Tall; floriferous. Rapidly becoming a popular variety.				
Mabel L. Franklin (Franklin 1920)	9.0	.75		
Midseason	Double Type			Brilliant Rose-Pink
Collar flesh-pink; flowers regularly built but loose and graceful. Very large. Medium height; floriferous. A very handsome bloom with brilliant silvered appearance.				
*Madame Calot (Mieliez 1856)	8.1	.25	.15	.12
Early	Double Type			Very Light Old Rose-Pink
With creamy tints in collar, and somewhat darker center strongly marked with crimson flakes. Large. Tall; extremely floriferous. An early, never failing, high quality commercial cut-flower. None better for this purpose.				
*Mad. De Verneville (Crousse 1885)	7.9	.25	.15	.12
Early	Double Type			White
Blush-white center, with distinct crimson marks on tips of several petals. Medium size. Medium height; very free flowering. One of the strongest growers. A profuse and reliable bloomer. Excellent keeper in storage and one of the most popular varieties for commercial cut-flowers. A money maker.				
Mad. Edouard Doriat (Doriat 1924)	8.68	1.00	.90	
Late Midseason	Double Type			White
Loosely globular flower, with rounded petals, lightly tipped crimson. Large. Tall; floriferous. An outstanding new variety.				
Mad. Emile Debatene (D & D. 1927)	8.75	2.00		
Midseason	Double Type			Pink
A new variety that resembles Souv. de Louis Bigot but darker in color. Large. Tall; floriferous. One of the very best deep pink Peonies and will be very popular when better known.				
Mad. Emile Galle (Crousse 1881)	8.5	.25	.15	.12
Late	Double Type			Very Light Rose-Pink
Color deeper in center. Large. Medium height; free flowering. About the daintiest colorings and texture to be found in a flower. A favorite variety.				
Mad. Jules Dessert (Dessert 1909)	9.4	.35	.25	.20
Late Midseason	Double Type			Flesh-White
Has a few stamens in depths of center, which reflect a yellow glow. Very large. Tall; floriferous. Perfect habit; thoroughly reliable; beautiful flower. Very popular and ranks among the best dozen.				
Mlle. Jeanne Riviere (Riviere 1908)	8.2	.35	.25	
Midseason	Double Type			White and Yellow
Guards pale blush-white, center shading from cream to lemon-yellow. Medium size. Tall; very floriferous. Distinctive and gaining rapidly in popularity.				
Madelon (Dessert 1922)	8.47	1.00		
Late	Double Type			Light Shell-Pink
Large incurved outer petals, compact globular center with old-rose tint. Large. Strong stems. A popular new variety.				



	Price each in quantities of		
	1	3	25
	or	to	to
Strong 3 to 5 eye divisions	2	10	100
<b>Maman Millet (Millet 1924)</b>	8.95	8.00	
Midseason	Double Type		Pale Pink
Changing to white. Very large. Similar to Lady Alexandra Duff but better color. Some flowers measure ten inches in diameter.			
<b>Marie Jacquin (Verdier)</b>	8.3	.30	.20 .15
Midseason	Semi-Double Type		Pale Pink
Changes to white with creamy tones; big cluster of yellow stamens in center. Large. Medium height; very floriferous. One of the most interesting and charming Peonies. As lovely as the finest Water-Lily which it very much resembles.			
<b>Martha Bulloch (Brand 1907)</b>	9.1	.50	.40 .35
Late	Double Type		Bright Old-Rose-Pink
With high lights of lighter rose and pink. Very large. Tall; floriferous. Perhaps the finest quality of any Peony of such immense size.			
<b>Mary Brand (Brand 1907)</b>	8.7	.35	.25 .25
Midseason	Double Type		Dark, Clear Crimson
Very brilliant sheen; a few yellow stamens buried in collar. Large. Medium height; very free flowering. Reliable bloomr and considered one of the best reds.			
<b>Mary Woodbury Shaylor (Sha. 1916)</b>	9.0	.50	.40 .35
Late Midseason	Double Type		Pale Flesh-White
Illumined by golden reflections from stamens; marked with strong crimson blotches on a few short petals in collar. Very large. Dwarf; very floriferous. A real aristocrat. Very beautiful and desirable variety. Foliage attractive and unusual.			
<b>Meissonier (Crousse 1886)</b>	6.5	.25	.15 .12
Midseason	Double Type		Brilliant Crimson
Resembling American Beauty shade. Medium size. Tall; very free bloomer. A grand and very profitable commercial cut-flower. Much better than rated.			
<b>Milton Hill (Richardson 1891)</b>	9.0	.40	.40
Late	Double Type		Light Shell-Pink
Of a luminous quality, with a few red blotches on central petals. Large. Medium height; floriferous. One of the most beautiful of all Peonies.			
<b>Miss Salway (Kelway 1905)</b>		.50	
Midseason	Double Type		Lilac-White
Guards and center petals delicate flesh-pink. Collar of irregularly notched small petals. A very lovely variety and stock is scarce.			
<b>*Modeste Guerin (Guerin 1845)</b>	7.8	.35	.25 .20
Early	Double Type		Dark Rose-Pink
With slightly violet tint, much brighter in center. Large. Medium height; floriferous. Very different and distinct color in Peonies. A valuable commercial cut-flower, appearing particularly pleasing under artificial light.			

	Price each in quantities of		
	1	3	25
	or	to	to
Strong 3 to 5 eye divisions	2	10	100

Mons. Dupont (Calot 1872) 8.3 .25 .15 .15

Late Midseason Double Type White

Yellow glow from buried stamens, and very conspicuous crimson blotches on central petals. Large. Tall; very free blooming. One of the thoroughly good Peonies which is much better than many of the new and higher rated varieties.

\*Mons. Martin Cahuzac (Des. 1889) 8.8 .60 .50

Early Midseason. Double Type Maroon-Crimson

Has silky, black luster. Large. Medium height; free flowering. The best very dark Peony and one of much distinction.

\*Mont Blanc (Lemoine 1899) 8.4 .40 .30

Early Midseason Double Type White

Creamy, faint pink center, with a few red lines on some of central petals. Very large. Medium height; floriferous. Deserves a higher rating.

Mrs. A. M. Brand (Brand 1925) 9.04 2.00

Late Double Type Clean White

Flat form, guards broad. Remarkable substance. Very large. Medium tall. A Gold Medal winner.

Mrs. C. S. Minot (Minot 1914) 9.2 1.00

Late Double Type Flesh-Pink

With copper tints on outer surface of guards, center incurved, flesh-white in collar, cream-pink center, sometimes with prominent crimson blotches. Very large. Medium height; floriferous. A lovely and unusual color. Very scarce.

Mrs. Edward Harding (Shaylor 1918) 9.3 .50 .40

Midseason Double Type White

Illumined with many golden stamens. Tuft of stamens in center. Large. Medium height; free flowering. A very handsome flower of perfect form and delicate, lacy quality. Scarce.

Myrtle Gentry (Brand 1925) 9.06 2.00

Late Midseason Double Type Rosy-White

Suffused with tints of flesh and salmon. A beautiful refined flower of fine form and charming color.

\*Nanette (Doriat 1924) 8.86 .75

Early Semi-Double Type Pale Pink

Beautifully shaded. Medium height. Profuse bloomer. Lovely in both form and color.

Nymphaea (Thurlow 1919) 8.8 .40 .30

Midseason Double Type Creamy-White

Flushed pale rose-pink. Cupped form with small tuft in center. Many stamens. Large. Water Lily type.

\*Octavie Demay (Calot 1867) 8.5 .25 .15 .12

Early Double Type Light Old-Rose-Pink

Darker crown, splashed with few crimson markings. Collar distinct, composed of narrow petals. Large. Very floriferous. The best early pink commercial cut flower. Very dependable and attractive, resembling a very highly refined cactus dahlia. Very popular.



	Price each in quantities of		
	1	3	25
	or	to	to
Strong 3 to 5 eye divisions	2	10	100
<b>Odile (Doriat 1928)</b>	9.01	4.00	
Midsason	Double Type	Pale Cream-White	
A Tourangelle brought to the point of perfection. Similar in color, far better fragrance, splendid stems, excellent grower and profuse bloomer. New, and one of the best.			
<b>*Officinalis Rubra Plena</b>	.40	.30	.25
Very Early	Double Type	Clear Red	
The very early, old double red Peony of our grandmother's garden. Large. Free bloomer. No finer color in red Peonies. The best of the Officinalis varieties.			
<b>Philippe Rivoire (Riviere 1911)</b>	9.2	1.00	
Late	Double Type	Very Dark Crimson	
With blackish sheen, symmetrically incurved center. Small. Medium height; floriferous. A winner in the show room, but not as reliable and satisfactory as several other good red varieties.			
<b>Phoebe Cary (Brand 1907)</b>	8.8	.40	.30 .25
Very Late	Double Type	Pale Old-Rose-Pink	
Darkening toward center. Large. Tall; floriferous. This is a flower of unusual refinement and character.			
<b>Phyllis Kelway (Kelway 1908)</b>	9.0	.75	
Midseason	Semi-Double Type	Rose-Pink	
Paling to white in center; hollow cupped form, at first showing many stamens. Very large. Medium height; floriferous. A loose, shaggy flower of much charm.			
<b>Pompilia (Earnshaw 1920)</b>	8.63	2.00	
Midseason	Double Type	Light Rose-Pink	
Long, narrow petals of light rose-pink shading to ivory-white. Medium to large in size. Under medium height; good bloomer. A very dainty bloom almost semi-double of exquisite tones of color. It takes its place as one of the loveliest of Peonies. Stock scarce.			
<b>President Taft (Blaauw 1909)</b>	8.7	.35	.25 .20
Midseason	Double Type	Rose-Pink	
With crisp, fluffy petals of translucent texture, notched and silvered at tips and occasionally flecked with crimson in center. Very large. Tall; free flowering. Massive and handsome.			
<b>Pride of Essex (ThurLOW 1916)</b>	8.9	.35	.25 .20
Midseason	Double Type	Light Rose-Pink	
Paling to blush-white with a golden suffusion from its many stamens; central petals boldly marked with crimson. Large. Tall; floriferous. A fine and popular variety somewhat similar to Lady Alexandra Duff.			
<b>Primevere (Lemoine 1907)</b>	8.6	.40	.30 .25
Midseason	Anemone Type	Canary-Yellow	
Creamy-white guards with center of narrow yellow petals. Medium size. Tall; floriferous. Probably the most dependable and desirable of the "so called" yellow Peonies.			
<b>Raoul Dessert (Dessert 1910)</b>	9.0	.60	.50
Late	Double Type	Brilliant Shell-Pink	
Of a shade extremely rare in Peonies. A perfect beauty, similar shading to Walter Faxon and a much better grower.			



Strong 3 to 5 eye divisions	Price each in quantities of		
	1	3	25
	or 2	to 10	to 100
<b>*Richard Carvel</b> (Brand 1913) 8.8	.35	.25	.20
Very Early Double Type			Bright Crimson
Broad guards and irregular incurved high center. Large. Tall; floriferous. The most valuable very early red. Much in demand. Best early red for cut-flowers.			
<b>Rosa Bonheur</b> (Dessert 1905) 9.0	.50		
Late Double Type			Old-Rose-Pink
With a glowing suffusion deep in its symmetrical center, and a few lines and marks of red. Very large. Medium height; floriferous. Distinct and beautiful.			
<b>Rose Shaylor</b> (Shaylor 1920) 9.1	.75	.60	
Midseason Double Type			Pale Flesh-Pink
Tinted with rose-pink, lighter at edges, creamy yellow at base of petals; center petals strongly marked at the edges with crimson. An extremely handsome flower. Very scarce. One of Shaylor's best.			
<b>*Ruby</b> (Auten 1927)	1.00		
Very Early Double Type			Brilliant Dark Red
A few stamens. Large. Tall; very free bloomer. A new introduction by Auten which has much merit.			
<b>Sarah Bernhardt</b> (Lemoine 1906) 9.0	.35	.25	.20
Late Double Type			Dark Rose-Pink
Edged lighter pink, with inconspicuous red edges on a few central petals. Very large. Medium height; floriferous. Very popular.			
<b>*Silvia Saunders</b> (Saunders 1921) 9.04	3.00		
Extra Early Semi-Double Type			Clear Rose-Pink
Bright color, fading lighter toward the center, which is filled with yellow stamens. Medium size. Dwarf; very abundant bloomer. Resembles a mammoth wild rose. No variety more exquisitely beautiful.			
<b>Solange</b> (Lemoine 1907) 9.7	.40	.30	.25
Late Double Type			Cream-White
Suffused with buff and pale salmon-pink. Large. Medium height; moderately floriferous. In a class by itself. Color is beautiful and distinct.			
<b>Souvenir De Louis Bigot</b> (Des. 1913) 9.1	.50	.40	
Midseason Double Type			Vivid Rose-Pink
Brightening to shell-pink in center, all petals lighter at edges. Large. A clean bright color.			
<b>Therese</b> (Dessert 1904) 9.8	.50	.50	
Midseason Double Type			Old-Rose-Pink
Petals paling toward the base and illumined by a golden glow in the depths. Very large. Medium height; floriferous. An old variety which still maintains its popularity.			
<b>Thomas C. Thurlow</b> (Thurlow 1919) 9.1	1.00		
Midseason Double Type			Light Flesh-Pink
Paling to cream-white. Large. Medium height; floriferous. Of elusive coloring. Well liked.			
<b>Tourangelle</b> (Dessert 1910) 9.4	.40	.30	.25
Late Double Type			Pale Cream-White
With a tan suffusion in the depths, toning to flesh-pink in the center. Large. Medium height; floriferous. Great refinement and delicacy. One of the most beautiful of all Peonies.			

Strong 3 to 5 eye divisions	Price each in quantities of		
	1	3	25
	or 2	to 10	to 100
<b>*Umbellata Rosea</b> (Dessert 1895) 7.4	.25	.15	.10
Very Early Double Type Violet-Rose			
Center of narrow amber-white petals, with occasional broad petal of violet-rose. Medium size. Medium height; very profuse bloomer. A good landscape variety. Being the first of the Chinensis Peonies to bloom, it is very valuable and is being largely planted for commercial cut-flowers. Very reliable bloomer.			
<b>Venus</b> (Kelway 1888) 8.3	.35	.25	.20
Midseason Double Type Pale Old-Rose-Pink			
Large cupped guards with conical center with incurved narrow collar of notched petals. Large. Tall; free bloomer. Distinct and beautiful in bud, resembling an immense Darwin Tulip.			
<b>*Victory Chateau Thierry</b> (Brand '25) 8.92 2.50			
Early Double Type Bright Clear Pink			
Cup-shaped blossoms with immense, broad, evenly arranged rounded petals of great substance. Very large. Medium height; floriferous. One of the best of the Brand varieties.			
<b>Walter Faxon</b> (Richardson 1904) 9.3	.50	.50	
Midseason Double Type Vivid Shell-Pink			
With a luminous intensity unique in Peonies. Medium size. Medium height; floriferous. Still rated as one of the best bright pinks.			
<b>*William F. Turner</b> (Shaylor 1916) 8.4	.50	.50	
Early Mid-season Double Type Very Dark Crimson			
With a blackish sheen, mingled with yellow stamens. Large. Tall; free flowering. Ideal habit, blooms early and lasts well without burning. One of the best reds.			
<b>Wilton Lockwood</b> (Shaylor 1915) 8.8	.50		
Midseason Double Type Light Rose-Pink			
Enormous outer petals; incurved center marked with prominent red splashes and edges. Very large. Tall; floriferous. A very loosely formed flower of delicate color, illuminated throughout by bright yellow glow from the buried stamens.			

## JAPANESE PEONIES

Strong 3 to 5 eye divisions	Price each in quantities of		
	1	3	25
	or 2	to 10	to 100
<b>Ama-No-Sode</b> (Japan) 9.2	\$2.00		
Midseason Japanese Type Rose-Pink			
Two rows of wide-spread petals forming a saucer-like cup about an immense center of long, yellow stamens with flattened, crinkled tips stained with rose. Very large. Medium height; very floriferous. Has the appearance of an immense crimped and ruffled wild rose.			
<b>Fuyajo</b> (Origin Unknown) 9.2	.50		
Midseason Japanese Type Dark Purplish-Crimson			
Guard petals of smooth texture and heart-shaped outline; center a cluster of dark old-rose petaloids heavily tipped with pale buff or cream. Medium size. Tall; floriferous. Very distinct and desirable.			



		Price each in quantities of		
		1	3	25
		or 2	to 10	to 100
Strong 3 to 5 eye divisions				
Instituteur Doriat (Doriat 1925)	8.85	2.00	.1.75	
Late	Japanese Type			Dark Red
Very brilliant. Large. Tall; free bloomer. An attractive and unusual Peony. One of the top-notchers.				
Isani Gidui (Origin Unknown)	9.3	2.50		
Midseason	Japanese Type			Pure White
Two rows of broad, rounded, smooth guard petals; center a rounded mass of thin staminodes of rich buff-yellow. Very large. Moderately tall; floriferous. Considered the most beautiful white Japanese Peony.				
*King of England (Kelway 1902)	8.6	.40	.30	.15
Early Midseason	Japanese Type			Dark Red
A shade between crimson and maroon, with a dull gloss; buff staminodes, streaked with dark rose-pink. Very large. Tall; floriferous. A handsome, vividly colored flower which is extremely popular. None better. Wonderful keeper as cut-flower in home.				
*Kukeni Jishi (Unknown)	9.5	5.00		
Early Midseason	Jap. Type			Delicate Flesh-Pink
Large, smooth, evenly rounded guard petals of unusual substance, with satin sheen and pale rose shading on outside. Characteristic ruffled foliage. One of the handsomest and most distinct Japs.				
Mikado (Japan 1893)	8.6	.50	.40	
Midseason	Japanese Type			Dark, Dull Crimson
Waved cupped petals; center broad and flat, composed of thick staminodes stained dark rose-red, edged and tipped pale buff-yellow. Medium size. Tall; very floriferous. Generally considered one of the best red Japs.				
Onahama (Gumm 1926)	8.87	1.50		
Midseason	Japanese Type			Dark Red
Very large round guard petals of brilliant dark red that approaches cerise. Tall. The staminodes are the color of the guards with yellow tips and bases. The carpels are green tipped, the color of the guards. Floriferous. Very brilliant, showy flower.				
Some-Ganoko (Unknown)	9.0	1.00		
Midseason	Japanese Type			Clear, Dark Crimson
Broad, waved and cupped guard petals; broad flat center of much crinkled light buff staminodes, tinted with rose-red markings. Large. Medium height; free flowering. A very beautiful flower.				
Tokio (Unknown)	8.9	1.00		
Midseason	Japanese Type			Dull, Old-Rose
Cupped, waving guard petals, center of large staminodes, narrow at base with wide tips tinted pale yellow and stained pink on upper half, with buff edges. Large. Very tall; fairly floriferous. An excellent variety.				



## SINGLE PEONIES

	Price each in quantities of		
	1	3	25
	or	to	to
Strong 3 to 5 eye divisions	2	10	100
<b>*Helen (ThurLOW 1922)</b>	8.88	3.00	
Early Single Type			Dark Shell-Pink
Double row of broad, round petals with mass of golden stamens in center. Large. Tall; free bloomer. Lovely, and one of the first Peonies to bloom.			
<b>*Jeanne Ernould (Doriat 1926)</b>	8.88	1.75	
Early Midseason Single Type			Reddish-Pink
A reddish-pink or carmine that rapidly fades to almost white. Very large, medium height, good stems; floriferous. A very scarce single from France that possesses exceptional beauty of color, form and carriage.			
<b>Krinkled White (Brand)</b>		2.00	
Late Single Type			White
The pale pink bud expands into a large flower with great, broad, pure white petals, crinkled like crepe paper. Large. Tall; floriferous. Very unusual and beautiful.			
<b>L'Etincelante (Dessert 1905)</b>	8.4	.60	.50 .45
Midseason Single Type			Very Bright Pink
Each petal having a lighter, almost silvery border; stamens bright golden-yellow. Very large. Tall; floriferous. A variety which everyone loves. Very reliable and fine for use as a cut-flower in home. Wonderful keeper. The best single.			
<b>*Le Jour (Shaylor 1915)</b>	8.6	1.00	
Early Midseason Single Type			White
With two rows of very long, wide, overlapping petals; center a broad ring of golden-yellow stamens. Very large. Tall; very floriferous. Very beautiful in bud. Perhaps the finest of all single whites.			
<b>Mischief (Auten 1925)</b>	8.66	1.00	
Late Single Type			Rose-Pink
Guard petals of soft rose-pink of exceptional purity of color. Large. Tall; good bloomer. Many consider this to be the finest pink single yet produced.. When it is noted that it blooms after nearly all the single Peonies are gone, its value is much increased.			
<b>Pride of Langport (Kelway 1909)</b>	8.9	1.00	
Midseason Single Type			Pale Rose-Pink
Wide spreading, cupped petals, surrounding a large cluster of very bright golden-yellow stamens. The soft, pleasing pink color and the delightful habit of growth make this a very desirable variety.			
<b>Verdun (Dessert-Doriat 1927)</b>	8.95	2.00	
Midseason Single Type			Crimson-Red
Glowing color. Large. Medium height; floriferous. Stands at the top of the list of red singles,			

## TRY THESE VARIETIES

To answer the many inquiries we have from time to time - asking us to give a list of fine varieties of Peonies we can recommend - we name below some of the newer varieties, as well as some of the older ones - that we can recommend as being varieties that will be almost sure to please anyone who wishes to include in their planting some of the really fine and satisfactory kinds.

Adolphe Rousseau  
 Alsace-Lorraine  
 Cornelia Shaylor  
 Edwin C. Shaw  
 E. J. Shaylor  
 Elisa  
 Ella Christensen  
 Enchanteresse  
 Flow'ret of Eden  
 General Gorgas  
 Georgiana Shaylor  
 Henry Avery  
 Inspecteur Lavergne  
 James Kelway  
 James R. Mann  
 Jeannot  
 Kelway's Queen

La Lorraine  
 Lady Alexandra Duff  
 Lamartine  
 Lora Dexheimer  
 Madame Edouard Doriat  
 Madame Emile Galle  
 Madame Jules Dessert  
 Mons. Dupont  
 Phoebe Cary  
 Pompilia  
 Pride of Essex  
 Primevere  
 Rose Shaylor  
 Ruby  
 Solange  
 Tourangelle

### JAPANESE

Instituteur Doriat  
 King of England

### SINGLE

Jeanne Ernould  
 L'Etincelante

## Ochroleuca Iris

No flower lover should be without this fine Iris. We highly recommend it.

Plants look like strong growing German Iris but flowers are very similar to the fine Dutch Bulb Iris. This is the finest of all the Irises for early Summer cut flowers, blooming on Long Island from June 12th on. The flowers last a long time with several blossoms coming out in succession. Very attractive in the garden, and fine for bouquets for use in the home.

Plants grow from rhizomes out of doors and become more prolific from year to year without transplanting. We believe this Iris to be perfectly hardy anywhere in the United States. Grows as tall and fine as Gladiolus.

August and September are the best months for planting.

At the very low price we are offering this item, no less than twenty-five rhizomes will be sold.

Colors sold only in proportion as follows:

15 White, 10 Yellow

Total of 25 rhizomes for \$3.00—(Postpaid).

For lots of 100 or more, price is \$8.00 per hundred, f. o. b., Berlin, Maryland. Express charges to be paid by customer when plants are delivered.

### DIRECTIONS FOR PLANTING OCHROLEUCA IRIS

Plant in well prepared soil as any garden or bulb crop. Plant each crown about two inches deep, as Iris do like deep planting. Water or irrigate within a few days after planting if no rain comes, or better yet, as soon as you finish planting. Pack soil firmly as in planting any other bulb or root. Space twelve to sixteen inches apart in rows, and the rows three to four feet apart, to fit your space. For the first winter before thawing frosts, cover with some coarse litter so frost will not raise them out of the ground.

The rhizomes are now dormant and will make new roots as soon as planted and watered. Good care and attention will repay you for your efforts.

If not planted immediately, keep moist, but not wet, with a peat or shavings packing.



## Our Peonies Will Also Please You

"The collection of Peonies were received in excellent condition. The plants seem unusually strong and I want to thank you for the attention given my order."

Des Moines, Iowa.

"Have ordered Peonies from you for several years—in fact my entire Peony Garden is from Harmel Peony Co. They were wonderful this spring. Have taken numerous blue ribbons at our flower shows."

Birmingham, Alabama.

"The plants you sent me last fall arrived in good shape.. All bloomed last spring but one. They were beautiful too. Thank you for shipping such nice, clean, healthy roots."

Brighton, Mass.

"Received my order No. 33148 in excellent condition today. Shall be pleased to get in touch with you when again in the market."

Buffalo, New York.

"It gives me great pleasure to advise you that the Peonies I purchased from you were very beautiful. During Peony season I assume that between two hundred and three hundred people called to see them."

South Williamsport, Pa.

"The Peony roots I received from you this time last year and planted as soon as received made a wonderful showing this spring. Every one bloomed."

Milmont Park, Pa.

"The Peony roots were very nice and I shall give you my future orders."

Lincoln, Nebraska.

"Plants put in last fall have done splendidly; nipped all but one bud; nearly every one a fine flower."

Bellingham, Washington.

"I wish to express my thanks for the fine Peony divisions which you sent me in filling my order. With a like experience last year you may rest assured that when I think of Peonies in the future, I will think of "Harmel" Peonies."

Hamilton, Ohio.

"My Peonies bloomed beautifully this year, almost up to normal although at blooming season they had only three inches of rainfall, rain and snow combined, in fourteen months, and all field crops were a complete failure this year."

Wilcox, Sask., Canada.

"I must take time to thank you for the lovely Peonies which came today. They were in perfect condition, due to the excellent way in which they were packed."

Pine Bluff, Arkansas.

"Received my Peony order Saturday. Have bought from you for several years and I've always been very pleased with your plants. Sell cut flowers and every one said my Peonies were the best around here."

Northampton, Massachusetts.

"I want to compliment you on the quality of roots I received last fall. They all had blooms on them this spring and were the best I ever ordered."

Salem, Illinois.

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MEMORANDUM

MEMORANDUM



# HARMEL PEONY COMPANY

Amount Enclosed \$ \_\_\_\_\_

[illegible]

(Over)

Kindly list the names and postoffice addresses of possible purchasers of Peonies.

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# Cut-Flower Demand and Profits

**THE DEMAND**, through the florists, for cut-flowers, increases amazingly each year, indicating that the general public is more and more becoming convinced that the Peony stands supreme as THE cut-flower of its season, and with millions of people in our country who do not yet know the beauty and satisfaction of the modern Peony, this demand will be sure to continue to increase for many years to come.

**EXCELLENT PROFITS** are being made from large plantings of Peonies of varieties especially adapted to commercial cut-flower production. We have customers whose net profits per year have exceeded One Thousand Dollars per acre. About 2,700 to 5,000 plants are required to set an acre. Plant an acre to Peonies—it should prove to be the most profitable acre you own.

We have devoted twenty-eight years to learning the most profitable and satisfactory Peonies for commercial cut-flower planting, and in building up adequate stocks of these varieties to supply our customers.

**WE SELL LARGE ORDERS EACH YEAR TO SOME OF THE HEAVIEST BUYERS OF PEONIES AND WE FEEL THAT OUR PEONIES WILL ALSO PLEASE YOU.**

## Suggestions for Planting

**WHEN TO PLANT:** Peonies should be planted in the fall, and are equally successful when planted at any time from September first until the ground freezes too deep to allow planting.

**LOCATION:** Select a good soil and a location for your Peonies that is well drained, and which will be in full sun at least part of the day. Avoid planting in low wet ground, close to buildings or large trees or among too much shrubbery. Do not plant Peonies in very sandy soil—they are not likely to succeed.

**PREPARATION OF SOIL:** Soil should be well prepared by plowing or spading and cultivating to a depth of eight inches or more and allowed to settle for a few days prior to setting the roots. An application of raw ground bone (bone meal) thoroughly mixed with the soil at planting time, will supply sufficient plant food for a year or two. A top dressing of hardwood ashes, applied in early spring, would assist in quick root development. Do not use fresh manure about Peonies.

**SETTING THE PLANTS:** Set the roots, after all labels have been removed, in the prepared soil, in their natural position, eyes or buds up, and at a depth so that the eyes will not be over two inches below the surface after the soil and the roots have settled. Work the loose soil carefully around the roots, packing it firmly to hold the roots in position. The common mistake is planting too deeply. Watch and see that the eyes are not more than two inches below the surface. The roots should be spaced three to four feet apart.

On some types of soil, a light covering of straw or leaves for the first winter will prevent the newly set roots from heaving out because of alternate freezing and thawing. Carefully remove covering of straw or leaves from directly over the plants, in early spring, before Peonies come through the ground. When Peonies are up a few inches, cultivate thoroughly and often throughout the growing season.

**COMMERCIAL PLANTINGS.** For permanent cut-flower planting rows may be four feet apart, plants three feet apart in the row, or  $3\frac{1}{2}$  x  $3\frac{1}{2}$  feet will be preferred by some, with new eyes two inches below the surface of the ground. Some growers plant as close as 3 x 3 feet and others 4 x 4 feet.



# OUR CATALOG

Our Catalog is issued only once each year, and is usually ready for mailing during the early part of July.

Should your copy of Catalog fail to reach you any year by August first, kindly advise us and we will be pleased to mail another copy immediately.

## Will You Do Us A Favor?

Our catalog will be effective only when it reaches the hands of those who are potential buyers of Peonies.

In case you happen not to be interested in Peonies at this particular time, we would deem it a considerable favor if you would assist us by passing this Catalog along to someone who might be interested. Thanks!



## Ten Per Cent Discount

ON EARLY ORDERS FOR FALL SHIPMENT

Early orders are a benefit to both buyer and seller, so as a special inducement, we are offering to our customers

A DISCOUNT OF TEN PER CENT

from catalog prices, on all orders accompanied by remittance in full, which reach us on or before August 15th.

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**HARMEL PEONY CO.**  
**BERLIN, MARYLAND**

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The Tingle Printing Co., Pittsville, Md.